

racksnet® strengthens trend towards network automation by partnerships with IT system houses

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The developer of network automation software racksnet GmbH, headquartered in Bad Soden am Taunus, Germany, puts more emphasis on partnerships with well established IT system houses. Thus the young enterprise strengthens the world-wide growing trend of the automation of IT networks.

With the help of exclusive partners, racksnet® wants to bring its innovative, manufacturer-independent network automation software even faster to the SDN market. For this purpose, racksnet® relies on strong sales channel partners. The racksnet® solution opens up additional attractive growth opportunities for IT system houses, both in the sale of network hardware, which can now be managed much more conveniently in combination with racksnet® and in comparison with other solutions, and also in terms of managed service from system houses, for example for customers who do not operate their own data centers.

Now racksnet® has signed a partner agreement with the information technology specialist CEMA AG from Mannheim.

CEMA is a long-standing successful IT system house specializing in individual, integrated and economical overall IT solutions. At ten locations throughout Germany, CEMA offers the entire spectrum of IT consulting and IT services from procurement to IT projects/IT consulting, security and cloud solutions to managed services.

The racksnet GmbH is a provider of multi-vendor automation solutions for IT networks. The racksnet® software allows users to automate IT networks securely and efficiently, even in complex multi-vendor environments. In addition, it not only manages the common conventional manufacturers of network components such as Cisco, Hewlett Packard Enterprise and Huawei, but also Open Networking operating systems as well as White- or Brite-Box solutions, for example from DELL EMC and in the future even more suppliers.

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Foreward thinking

racksnet® welcomes CEMA AG
as new strategic partner

