

Job Offer

Sales Manager Software & Cloud-/Network-Solution (m/f/d)

The future is digital and networked. At racksnet® we develop new, innovative technologies for open, powerful and at the same time simple and secure IT networks. Our solutions provides the technical fundamentals for the digital world of tomorrow. The racksnet® software is cloud-based, easy to use and has a user interface for all networks: Campus, IoT, Smart City and data centres.

For our team in Frankfurt we are looking for you as:
Sales Manager Software/Cloud-Network-Solution

Your tasks: Multifaceted and future-oriented

- Responsibility for customer acquisition and active care of existing customers (large enterprises)
- Support for the development of strategic partnerships with supra-regional system houses
- Solution-oriented sales for our software/cloud solution
- Close cooperation with the management team regarding customer approach and further development of the sales strategy.

Your profile: Skilled and practice-oriented

- Completed commercial or technical studies or similar
- Enthusiasm for and know-how in network/software or cloud environments
- At least 4 - 5 years of practical experience in solution-oriented software sales
- Very good relationship management with major customers and their buyers
- Strong sales skills and passion for innovative IT solutions

Our company: Experienced and motivated

- We are experienced network, software, finance and marketing specialists
- Our vision is flexible, simple and fail-safe networks - Made in Germany
- As a startup, we offer a lot of freedom and opportunities for personal development

Your application: Straightforward and meaningful

If you want to be part of an innovative start-up, send your application including CV and salary expectations to join@racksnet.com. We are looking forward to it.

Copyright © 2020 racksnet GmbH, das Logo ist eine eingetragene Marke der racksnet GmbH



<https://www.linkedin.com/company/racksnet-gmbh>

https://www.instagram.com/racksnet_team